



## Virtual Lab Provider Request for Quote (RFQ)

### Opportunity

eCampusOntario is seeking quotes from virtual lab providers to enable virtual lab simulation pilots at Ontario colleges and universities.

### Background

eCampusOntario is a consortium of 45 colleges and universities in Ontario. Our [Educational Technologies Sandbox](#) is a testbed space for institutions across Ontario to test new educational tools and build capacity in emergent learning technologies.

eCampusOntario has been engaging our members to integrate virtual labs in a variety of STEM disciplines since 2017. The response to COVID-19 across Ontario campuses means new pressure on access to physical lab spaces.

To this end, we are seeking quotes from virtual lab providers who will support testing and deployment of their virtual simulations and activities at select schools in Ontario. The ideal virtual lab provider would offer simulations or activities that cover subjects in one or more of the following disciplines: Biology, Physics, Chemistry, Engineering.

### Service Description

The successful vendor will provide the following support and services:

- Access to a virtual lab solution that meets the requirements identified in the submission template. Access will be awarded to select institutions for pre-identified use cases.
- LMS integration support where possible and on an as-needed basis per institution
- Training and ongoing support, which may include troubleshooting, curriculum mapping support, and other needs as they arise.
- Support in aligning virtual lab simulations and activities into curricula.

### Requirements for Submission

Applicants must submit a written response [using the submission template provided](#) (no more than 6 pages) to this request for quote, clearly detailing ability to meet each requirement.

The quote must be presented as follows:

- Tiered, per user cost breakdown for:
  - 1<sup>st</sup> tier: 0-1000 users
  - 2<sup>nd</sup> tier: 1000-5000 users
- Complete cost breakdown for training and support
- Canadian Dollars only (\$CAD).

## Evaluation

Evaluators will score each submission on content as outlined in the template.

Please note: all applicants must provide one point of contact for contract and payment. Multiple contracts may be awarded to meet the needs of this pilot project.

## Timeline

- **August 24, 2020:** Deadline for applications
- **August 31, 2020:** Successful applicant notified
- **TBD:** Contract signed
- **September – December, 2020:** Training, onboarding, curriculum support
- **January – April, 2020:** Support for use of platform in Winter 2021 courses
- **April 30, 2020:** Platform licenses expire

Please submit questions to [procurement@ecampusontario.ca](mailto:procurement@ecampusontario.ca).

Please submit applications to [procurement@ecampusontario.ca](mailto:procurement@ecampusontario.ca) by **August 24, 2020 at 5:00pm**.